



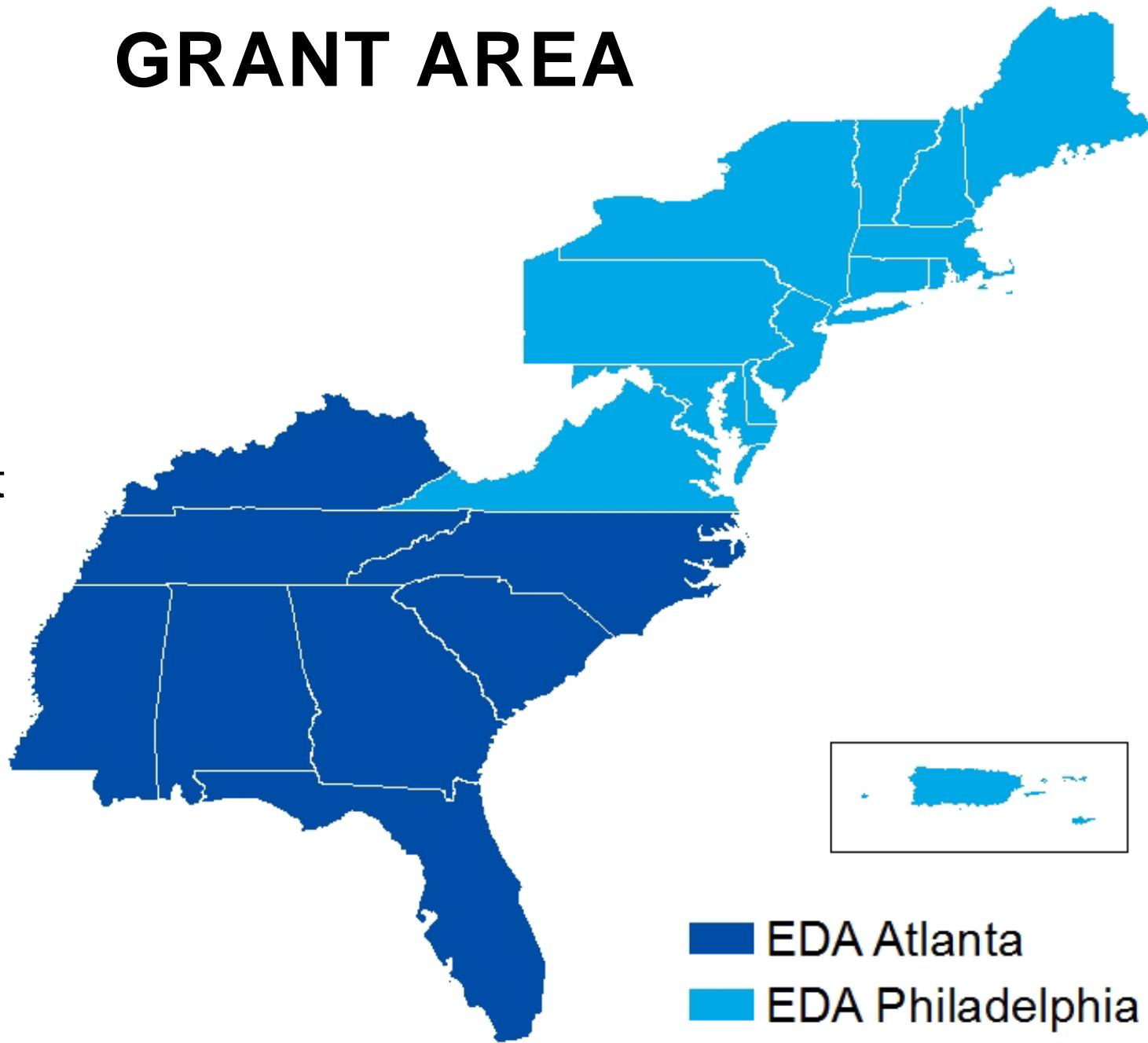
INTERNATIONAL
ECONOMIC DEVELOPMENT
COUNCIL

The Power of Knowledge and Leadership

PREPAREDNESS + RESILIENCY

GRANT AREA

- 20 states
 - 12 northeast
 - 8 southeast
- District of Columbia
- Puerto Rico
- U.S. Virgin Islands



GRANT PROJECTS

- **Technical Assistance (sample projects)**
 - Organizational issues + structure
 - Strategic planning
 - Business attraction, marketing, retention, + expansion
 - Industry + sector focused strategies
 - Entrepreneurial + small business development
 - Downtown development
 - Real estate development
 - Workforce development

GRANT PROJECTS



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- **Training + Professional Development**
 - Workshops
 - Webinars
 - Courses
 - Conference sessions
- **Mentoring**
- **Publications**
 - Issue briefs
 - Case studies
 - Article

NEEDS ASSESSMENT

- **Goals**
 - Identify high-impact areas with economic development & recovery needs
 - Gather data + information to develop a training and technical assistance program that meets local needs
- **Strategy**
 - Examine national datasets
 - Seek input from recovery practitioners
- **Output**
 - Identify focus areas
 - Site visits
 - Project development

SBA DATA ANALYSIS



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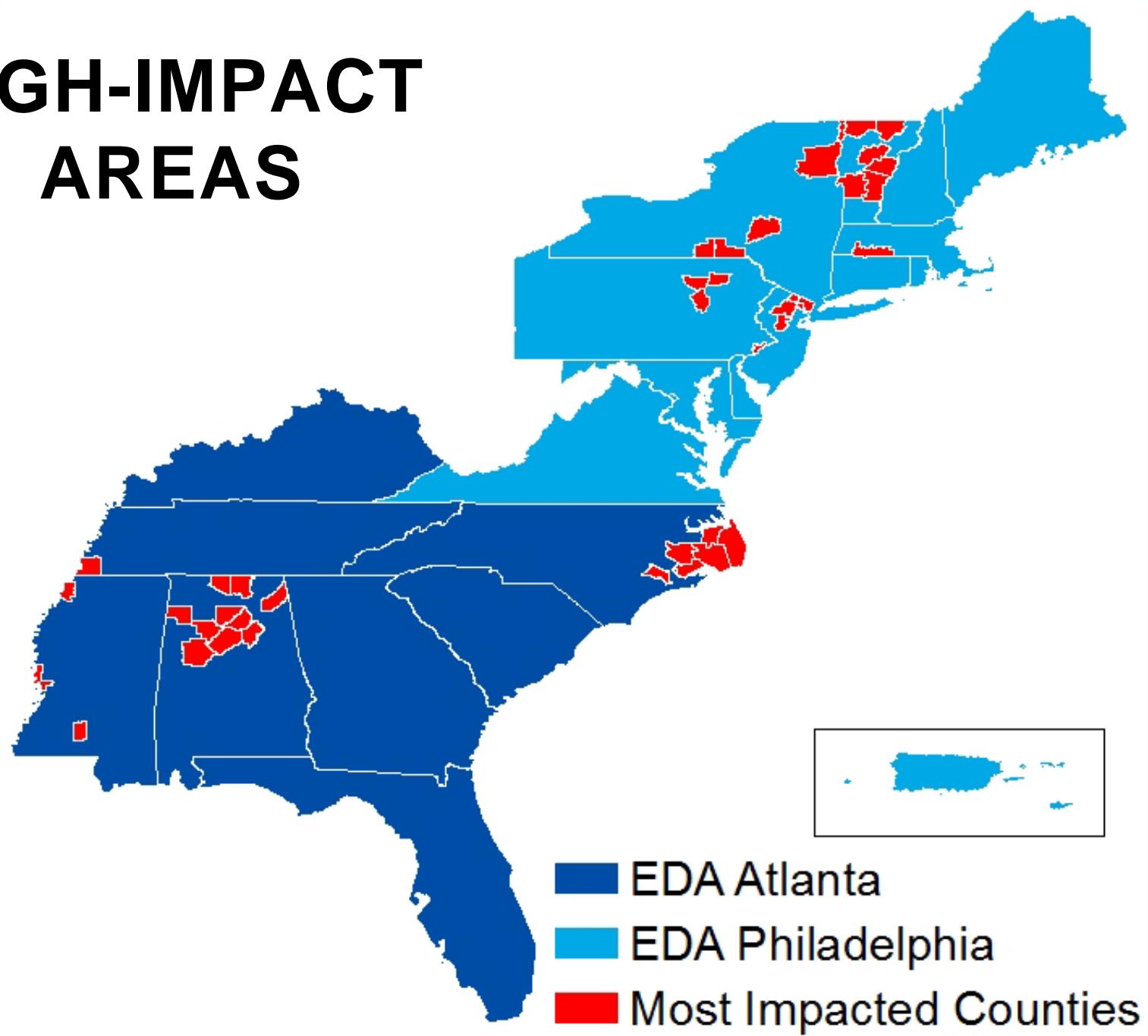
FY 2011

BUSINESS LOAN APPLICATIONS

- 54,683 applications issued
- 5,776 applications received
- 1,422 approved (~25%)
- Over \$146 million in loans

SBA approved \$566 million in home loans for 11,899 households

HIGH-IMPACT AREAS



TRAINING

Top 10 Training Topics



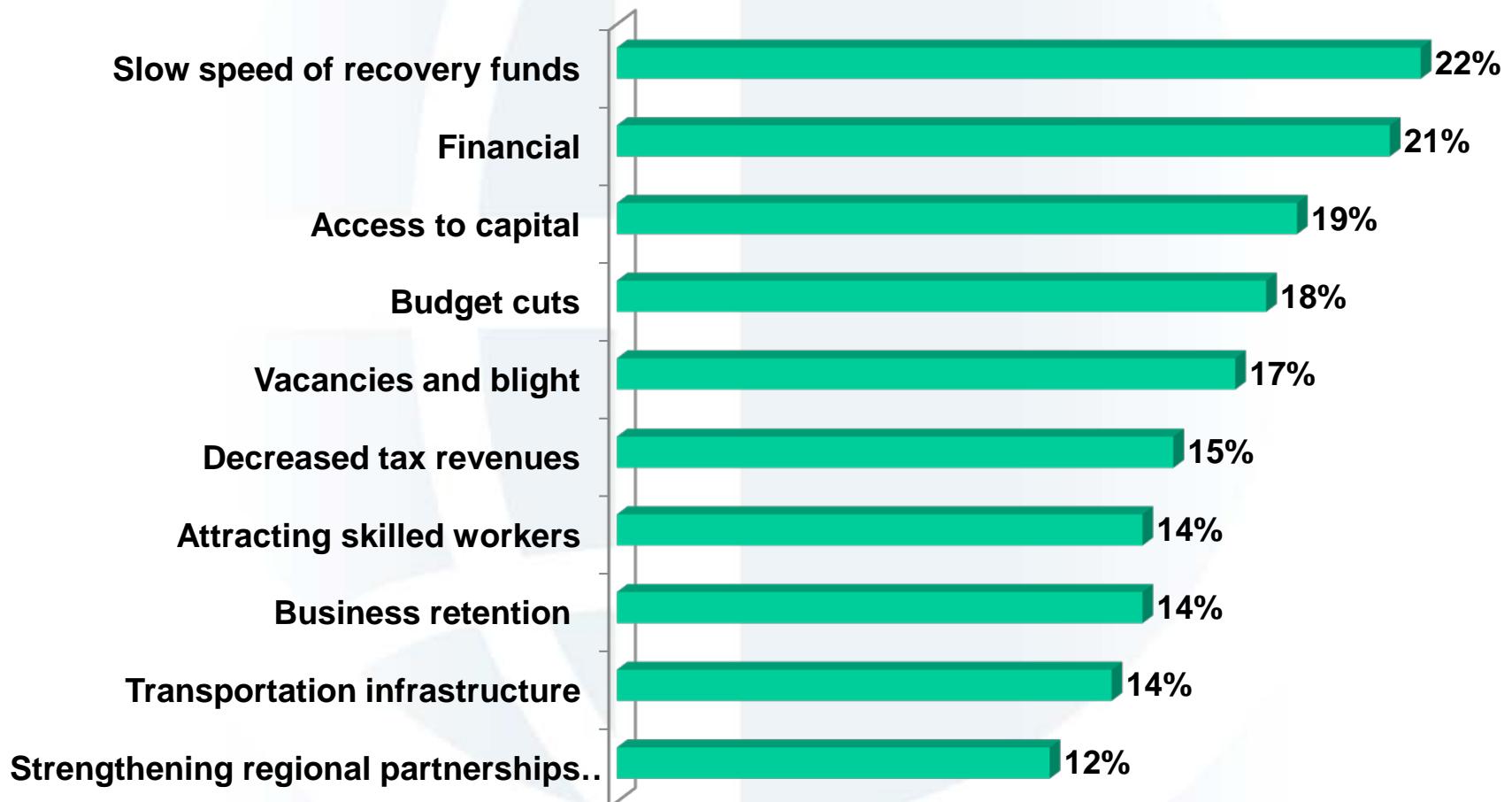
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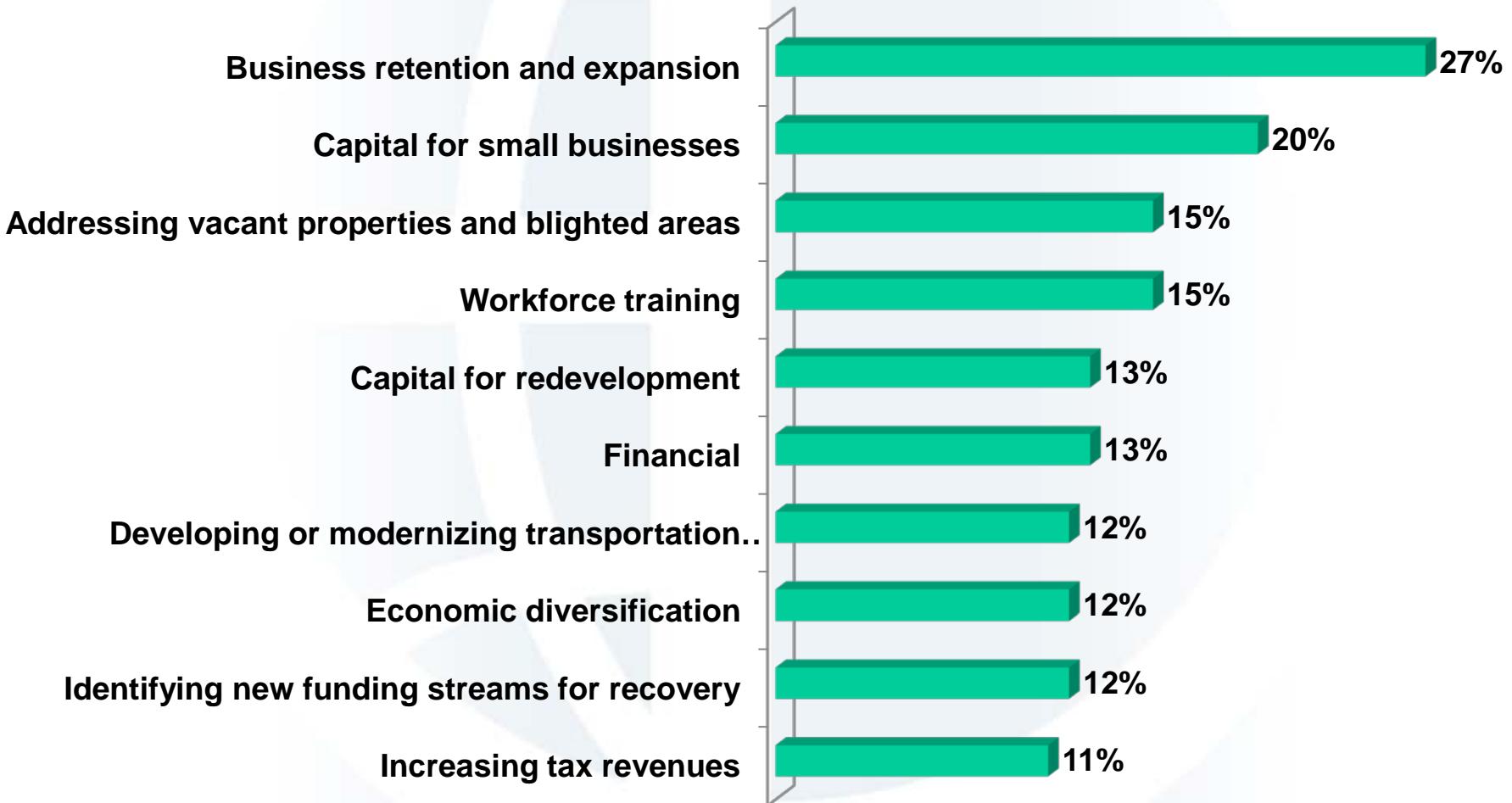
CHALLENGES

Top 10 Economic Recovery Challenges



PRIORITIES

Top 10 Economic Recovery Priorities



RESOURCES + OPPORTUNITIES

- **RestoreYourEconomy.org Resources**
 - Reports + Publications
 - Webinars
 - Case studies
- **Grant-funded Opportunities**
 - Technical Assistance
 - Training
 - Mentoring



QUESTIONS?



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