



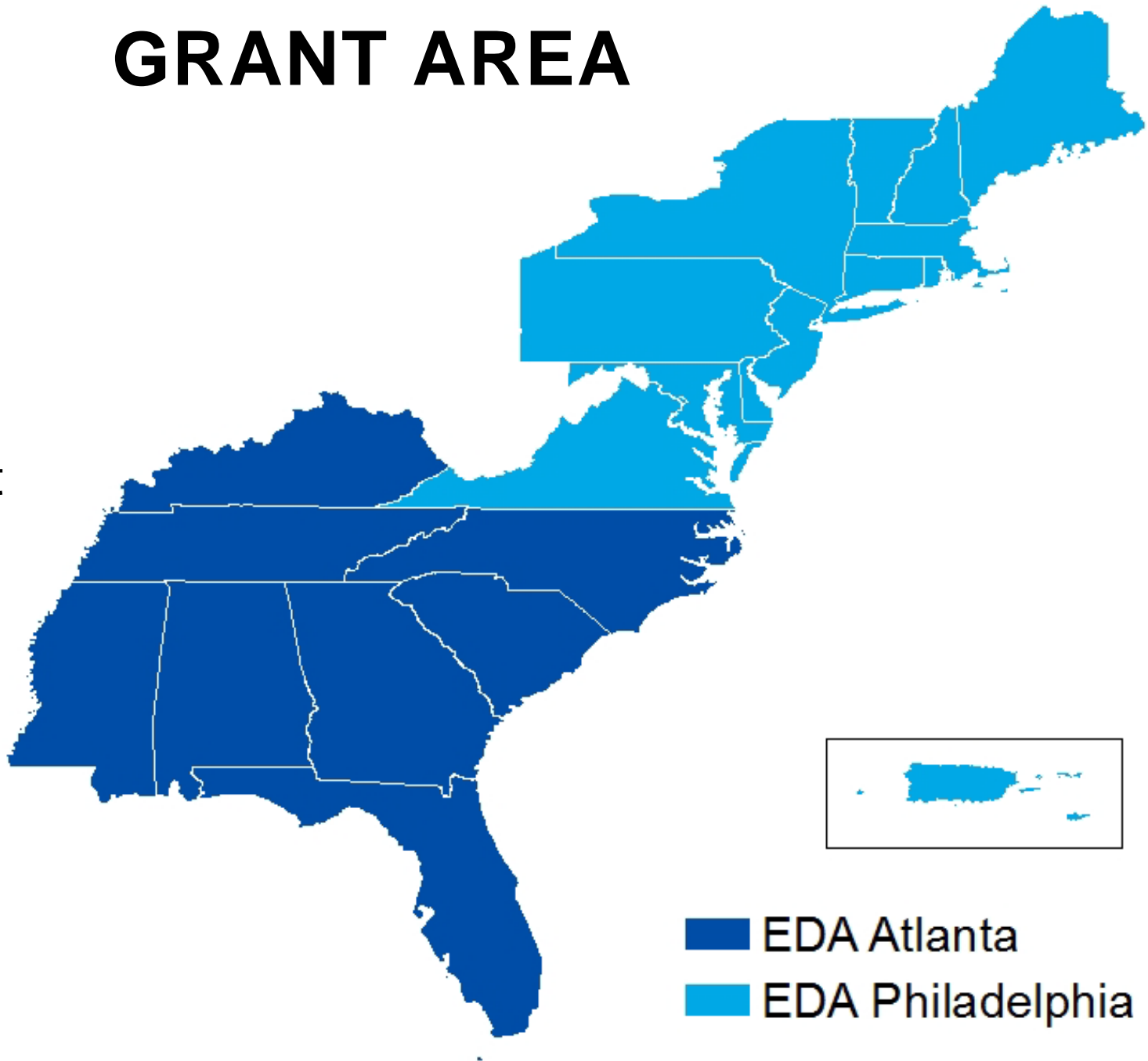
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# **PREPAREDNESS + RESILIENCY**

# GRANT AREA

- **20 states**
  - 12 northeast
  - 8 southeast
- **District of Columbia**
- **Puerto Rico**
- **U.S. Virgin Islands**



# GRANT PROJECTS



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- **Technical Assistance (sample projects)**
  - Organizational issues + structure
  - Strategic planning
  - Business attraction, marketing, retention, + expansion
  - Industry + sector focused strategies
  - Entrepreneurial + small business development
  - Downtown development
  - Real estate development
  - Workforce development

# GRANT PROJECTS



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- **Training + Professional Development**
  - Workshops
  - Webinars
  - Courses
  - Conference sessions
- **Mentoring**
- **Publications**
  - Issue briefs
  - Case studies
  - Article

# NEEDS ASSESSMENT



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- **Goals**

- Identify high-impact areas with economic development & recovery needs
- Gather data + information to develop a training and technical assistance program that meets local needs

- **Strategy**

- Examine national datasets
- Seek input from recovery practitioners

- **Output**

- Identify focus areas
- Site visits
- Project development

# SBA DATA ANALYSIS



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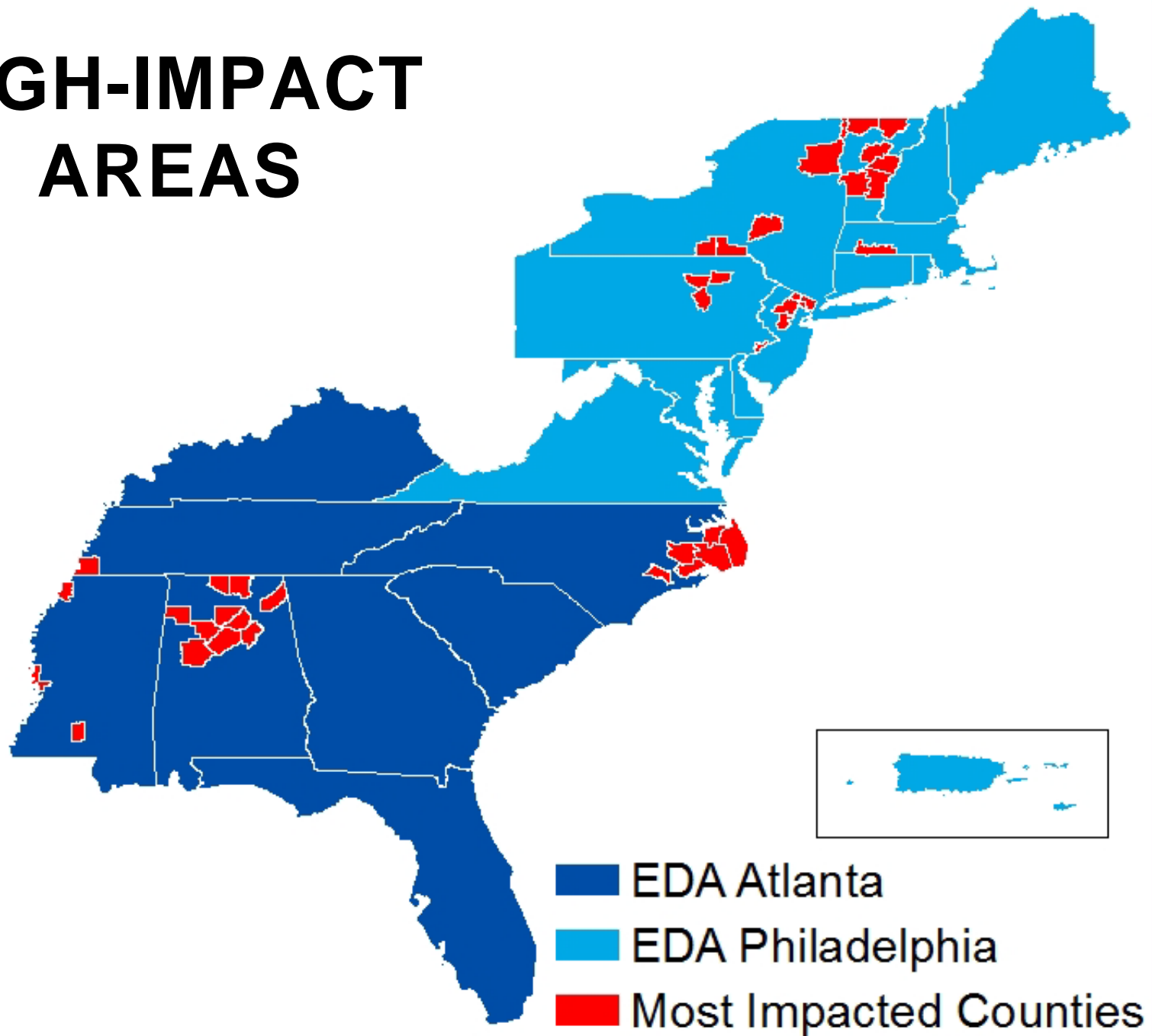
## FY 2011

### BUSINESS LOAN APPLICATIONS

- 54,683 applications issued
- 5,776 applications received
- 1,422 approved (~25%)
- Over \$146 million in loans

SBA approved \$566 million in home loans for 11,899 households

# HIGH-IMPACT AREAS



# TRAINING

## Top 10 Training Topics



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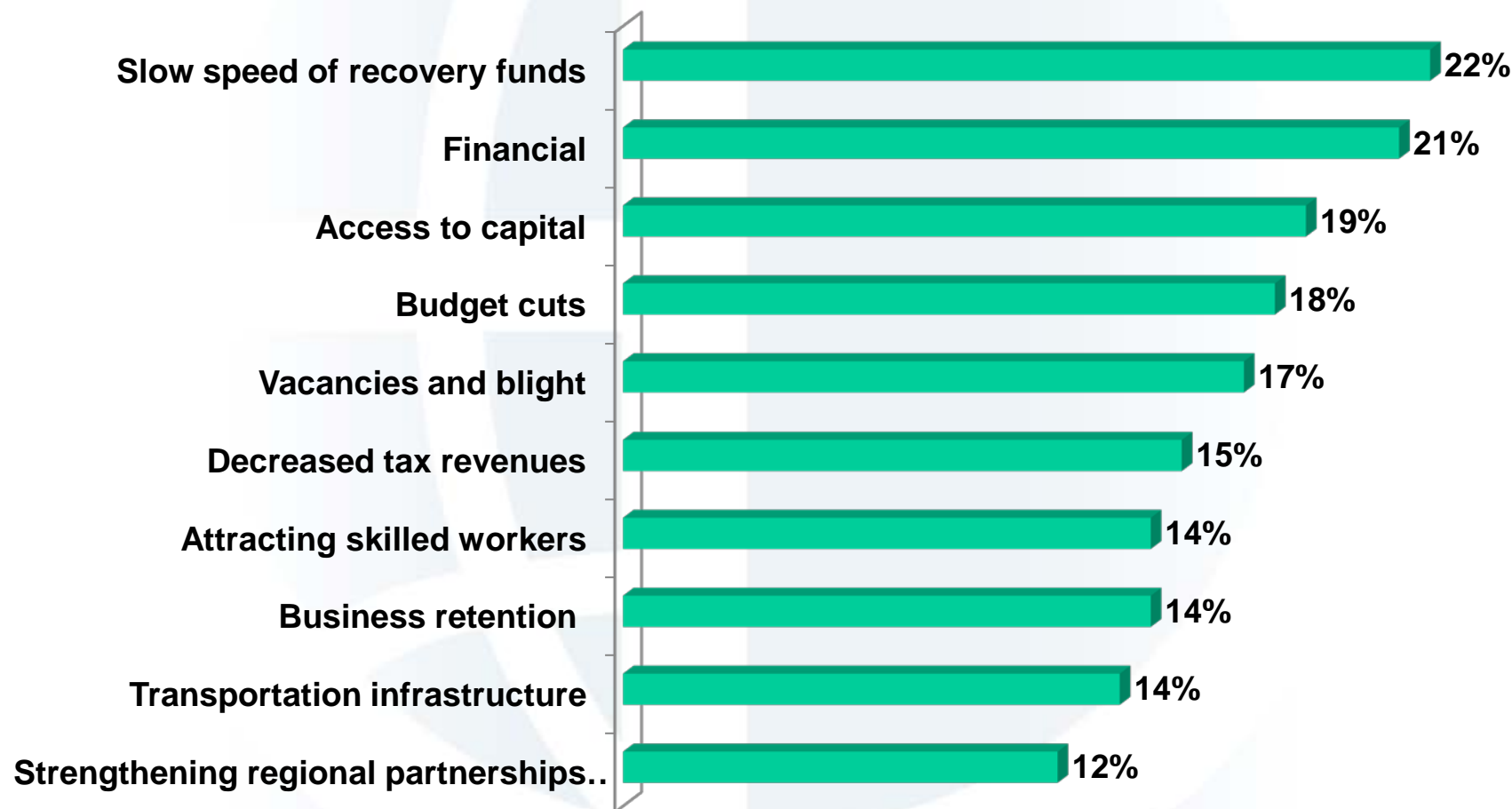
# CHALLENGES



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## Top 10 Economic Recovery Challenges



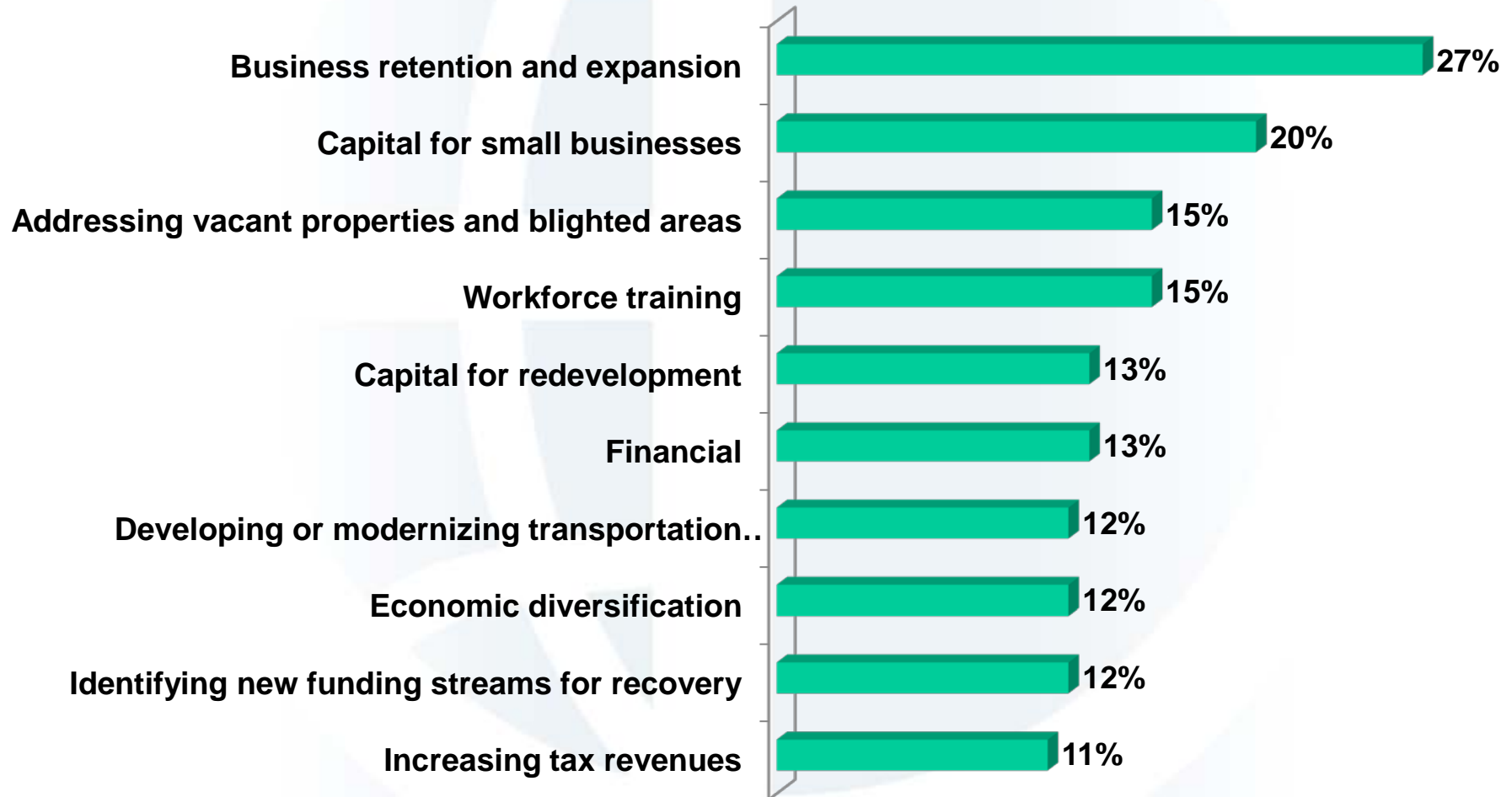
# PRIORITIES



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## Top 10 Economic Recovery Priorities



# RESOURCES + OPPORTUNITIES



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- **RestoreYourEconomy.org Resources**
  - Reports + Publications
  - Webinars
  - Case studies
- **Grant-funded Opportunities**
  - Technical Assistance
  - Training
  - Mentoring



# QUESTIONS?



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## **SCOTT ANNIS**

sannis@iedconline.org

202.639.9104

## **JENNIFER TODD**

jtodd@iedconline.org

202.942.9471